

NEWCASTLE'S GOING SOLAR – ROUND 2 OFFER

Following on from the great success of Round 1 of “Newcastle’s Going Solar” where we have arranged for 140 photovoltaic systems to be installed, we have much pleasure in announcing the details of Round 2. Please read these details carefully as we have had to alter the process from Round 1 in order to bring you a great value system in changing economic circumstances.

THE OFFER:

What: Fully installed 1.02kW (6 x 170W Enertech) Grid-Connected Solar Photovoltaic System by **Aussie Solar** (including bi-directional meter, inspection, & commissioning).

Final Price: **\$1,386 GST inclusive and subject to financing as detailed below**
(assuming you qualify for the Federal Government’s \$8000 Rebate, exclusive of any of the variations/add-ons itemised below. To qualify for the Rebate your family income must be below \$100,000 and you must own occupy the dwelling where the PV system is to be installed)

THE DETAILS:

Panels: 1.02kW(6 x 170W) Enertech SE-170M solar photovoltaic monocrystalline grid connect – 25 year warranty

Inverter: Carbon Management Solutions CMS 2000, 2kilowatt grid interactive inverter – 5 year warranty standard

Frame: CMS Solar Rail – 10 year warranty

Variations:

Tile Roof	Extra \$250
Flat Roof	Extra \$200
Two Storey Dwelling	Extra \$300
Roof Steeper than 30 degree pitch	Extra \$200
Weather proof inverter enclosure	Extra \$440

Add-ons:

Larger capacity inverter to allow for future expansion to 2kW system	\$0 extra , 2kw inverter comes with 1kw system as standard
Additional 5 Year Inverter Warranty (total 10 years)	Extra \$400

Larger Systems:

1.5 kilowatt system Upgrade	Extra \$3,350 after RECS discount
2 kilowatt system Upgrade	Extra \$6,700 after RECS discount

FINANCING AND COST

This offer differs from the First Round in that Second Round participants will be required to provide their own financing of the \$8,000 Government rebate for a short period. Due to the changed economic circumstances we have found that solar suppliers are reluctant to finance systems or want to charge a large premium to provide finance. CAN has decided that it wants to make good value solar systems widely available, so we have to vary the way this round will operate.

In order to participate in this offer you will need to provide:

- your financing of \$9,386 (assuming a basic system) through your favourite financial institution or own means whilst you are waiting for the Federal Government to process your rebate of \$8,000.

- the period you will need to finance is likely to be 10 to 12 weeks and is comprised of 2 to 3 weeks for installation plus around 8-9 weeks whilst your rebate is being processed by the Federal Government.

The cost of a basic 1 kw system (single storey house, metal roof, regular pitch) are as follows

Basic system cost	\$9,990
Bidirectional meter cost	\$ 396
Total Cost	\$10,386
Less Renewable Energy Certificate (RECS) rebate at point of sale discount	(\$1,000)
Amount payable to Aussie Solar after Rebate preapproval has been granted by Federal Government, prior to installation	\$9,386
Less Federal Government Rebate paid to you after installation	(\$8,000)
Final cost to you	\$1,386

HOW TO PROCEED

If you decide to proceed with the offer, the process will work as follows:

1. Send us an email at: NewcastlesGoingSolar@live.com.au
We will email you the following two items, which need to be printed off and filled out:
 - a. **Aussie Solar self assessment quote form** – complete to the best of your ability, anything you don't understand can be later discussed with the Aussie Solar call centre.
 - b. **Residential application for pre approval form** – complete page 2 of the rebate application and sign page 6. Aussie Solar will complete the rest in consultation with you.
 - c. photocopy your **council rates notice**
 - d. photocopy both sides of your **drivers licence**.
2. Post all four items to:

Aussie Solar
Unit 3, 118 Somers St,
Lawson, NSW, 2783
3. Once they have received your paperwork Aussie Solar will phone you and go through your application and assess your property using the information provided and online mapping. They will provide you with the final price of your solar system taking into account any variations and add-ons you have selected.
4. Your application will be submitted to the Federal Government for rebate pre approval by Aussie Solar
5. It is currently taking about 10 weeks for pre approval to be granted. During this time you should be organising your finance for the system. Aussie Solar will be ordering the solar systems and coordinating the installation process.
6. Once rebate pre approval has been granted you are now required to pay the amount quoted by Aussie Solar. In our typical example outlined above the figure would be \$9,386.
7. Aussie Solar will commence installations when they have 30 pre approved and paid systems ready to go. This should be within 2 to 3 weeks of receiving pre approval for the Federal Government rebate.
8. In order to receive your \$8,000 rebate you need to sign an Installation Report confirming that your system has been installed. Aussie Solar will give you this report to sign at the install and they will send it to the Federal Government within two days. Aussie Solar are able to make your system fully operational on the day of the install, there will be no other tradesmen required.
9. You should expect the \$8,000 to be deposited into your account within 8 weeks after the installation report has been sent.

GEOGRAPHICAL LIMITATIONS OF THE OFFER

The \$1,386 price applies to those homes that are located within 50 kilometres of the Civic Railway Station in Newcastle. For those homes that are further than 50km if there are several homes in the same location participating the same price will apply.

CANs DECLARATION

Climate Action Newcastle (CAN) will receive \$66 from every installation (INCLUDED within the quoted price, NOT additional) to support future CAN projects. Please note, no CAN member or Committee Member will receive any financial benefit or otherwise as a result of these donations, or the installations themselves. This project is being undertaken by CAN for the benefit of CAN members and supporters and the support and promotion of renewable energy.

URGENCY OF ACTING NOW!!!

The most important and urgent aspect of the project is to have applications for pre-approval for the \$8000 Federal Government rebate submitted as soon as possible. The urgency of this step is that there is a 10 week turnaround period from the Government, and many people in the Solar Industry remain concerned about how long the rebates will be available despite Government assurances that they will remain in place until June 2009. CANs advice to you is to gain preapproval as fast as you can in case the Federal Government changes the rebate program again.

Installations will proceed in groups of 30, therefore if you wish to be included in the earlier groups of installations it is suggested that you complete your application as soon as possible.

**Application deadline: 31st December 2008
(or as long as the Federal Government Rebates remain)**

GENERAL INFORMATION ON SOLAR

For further reading on both Solar Photovoltaic's and the Federal Government Rebate please follow these useful links below:

- Solar PV Systems Explained (pdf document) -
<http://www.bcse.org.au/docs/STA/Standards/Solar%20Electricity%20from%20the%20sun.pdf>
- Frequently asked Questions (Clean Energy Council website)
<http://cleanenergycouncil.org.au/faqs/solarpvvp.php>
- Federal Government Rebate Information -
<http://www.environment.gov.au/settlements/renewable/pv/index.html>

AUSSIE SOLAR CONTACT DETAILS

Phone: 1300 794 110

Email: info@aussiesolar.com.au

Web: www.aussiesolar.com.au/html/home.php